

State of Nevada
Department of Business and Industry
Director's Office

**BIENNIAL REPORT ON
NEVADA NEW MARKETS JOBS ACT (NRS 231A)**

May 16, 2022



Terry J. Reynolds
Director

Perry Faigin
Interim Deputy Director
Northern Nevada

Marcel F. Schaerer
Deputy Director
Southern Nevada

The Nevada New Market Jobs Act (NMJA) Program

May 16, 2022

This biennial report on the Nevada NMJA program is prepared each even-numbered year by the Director's Office, Nevada Department of Business and Industry, and submitted to the Director of the Legislative Counsel Bureau for transmittal to the Nevada Legislature pursuant to NRS 231A.320(2):

NRS 231A.320. Duties of Director: Annual review of qualified community development entity; report to Legislature.

1. *The Director shall conduct an annual review of each qualified community development entity that has been granted an application for a qualified equity investment pursuant to NRS 231A.230 to ensure that:*

(a) The qualified community development entity remains in compliance with the provisions of this chapter and any regulations adopted pursuant thereto; and

(b) Any qualified equity investment certified pursuant to NRS 231A.230 meets the eligibility criteria prescribed in this chapter and any regulations adopted pursuant thereto.

2. *On June 30 of each even-numbered year, the Director shall submit a report to the Director of the Legislative Counsel Bureau for transmittal to the Legislature. The report must include, for each qualified equity investment certified pursuant to NRS 231A.230:*

(a) Information on the impact of the qualified equity investment on the economy of this State, including, without limitation, the number of jobs created by the qualified equity investment; and

(b) Proof that the qualified community development entity responsible for the qualified equity investment is in compliance with the provisions of this chapter and any regulations adopted pursuant thereto.

For general information on the Nevada NMJA program and contacts for participating Community Development Entities (CDEs) with Nevada NMJA tax credit allocation, please go online to [https://business.nv.gov/Programs/New Markets Tax Credit Program/](https://business.nv.gov/Programs/New_Markets_Tax_Credit_Program/). That page also has links to the websites of the Community Development Financial Institutions (CDFI) Fund of the U.S. Department of the Treasury, the New Market Tax Credit Coalition, and Novogradac's New Market Tax Credit (NMTC) mapping tool to identify qualifying census tracts.

Overview

In 2013, the Nevada Legislature enacted NRS Chapter 231A, the Nevada New Markets Jobs Act. The act directed the Department of Business and Industry ("Department" or "B&I") to certify \$200,000,000 in qualified equity investments in Nevada as eligible for insurance premium tax credits pursuant to filings under NRS 680B.030. The act further authorized B&I to allocate this tax credit authority to federally certified CDEs to provide low-cost capital to small businesses located in economically distressed communities throughout the state.¹ The goal of the 2013 NMJA program was to create jobs and stimulate economic growth over a seven-year period

¹ The investments are called "qualified low-income community investments" or QLICs. The businesses are called "qualified active low-income community businesses" or QALICBs.

(2014-2020). The Department subsequently allocated the 2013 NMJA tax credits to seven (7) CDEs, which made investments in more than two dozen qualified Nevada businesses.²

In 2019, the Nevada Legislature authorized B&I to administer a second round of tax credit authority ("2019 NMJA") equal to the first. As with the original 2013 round, the total insurance premium tax credits equal 58% of the \$200,000,000 allocation, which amounts to \$116,000,000 in tax credits that will be taken over five years. The Department allocated this second round of tax credits to seventeen (17) CDEs with each CDE receiving an equal amount of \$11,764,705.88 for investment. See **Exhibit A** for a list of the CDEs.

Table 1 shows the projected 2019 NMJA tax credit utilization schedule for each CDE and the program according to State Fiscal Year (SFY) and Calendar Year (CY). Adjusted to SFYs, the credits are to be taken as follows: none in 2021; a 12% tax credit can be taken each year in 2022, 2023, and 2024; and an 11% tax credit can be taken in 2025 and 2026. Specifically, for SFYs 2022, 2023, and 2024, the 2019 NMJA tax credit forecast equals \$6,000,000 quarterly (\$24,000,000 annually); for SFYs 2025 and 2026, it equals \$5,500,000 quarterly (\$22,000,000 annually). Accordingly, B&I anticipates the credits will be completely utilized by the end of SFY 2026, with the possibility of a slight carryforward for reconciliation.

Each CDE had twelve (12) months (with an additional six-month cure period) to invest 85% or more of its 2019 NMJA allocation in Nevada QALICBs. Ten (10) CDEs achieved the required investment of 85% or more within the first year. Seven (7) CDEs entered the cure period. Of the latter, all seven completed their minimum investments. By the end of CY 2021, a total of twenty-seven (27) Nevada QALICBs had received investments. **Table 2** and **Exhibit B** provide information on each business.

Table 3 summarizes the activity of each 2019 NMJA allocatee (CDE). At the time of this writing, all CDEs have met the initial requirements of NRS 231A and both the CDEs and their equity investments comply with standards.³ The CDEs can (and do) combine Nevada NMJA funds with other investment monies, often from multiple sources (for example, federal tax credits, private and/or bank funds). Seventeen (17) businesses received investments from more than one CDE, which is known as a "multi-CDE" investment. Multi-CDE investments are highlighted in blue in Table 3. The table also shows the 2019 NMJA program has attracted more than \$73,000,000 of federal NMTC allocation to the state -- investment that comes at no cost to Nevada, but greatly benefits its business development ecosystem.

² For details on the 2013 tax credits, CDEs, and investments, see the Department's closing report to the Legislative Counsel Bureau entitled *Report on 2013 NRS 231A New Market Jobs Act for the Legislative Counsel Bureau*, dated June 22, 2020. At this writing, only one 2013 NMJA QALICB remains pending windup (expected June 2022) and one 2013 NMJA CDE remains pending completion of its 150% reinvestment milestone (from 149% with \$300,000 left to invest, expected summer 2022).

³ Pursuant to NRS 231A.320(2)(b), the Department hereby notes it received annual reports for 2020 and 2021 from each CDE allocatee and QALICB in the 2019 NMJA program, which confirm their respective compliance with the requirements of NRS 231A. In late 2021 (as documented in correspondence dated December 3, 2021, from the Department to Advantage Capital), the Department learned one business had been approved for an aviation tax abatement through the Nevada Governor's Office of Economic Development (GOED). The business was notified this would make it ineligible for treatment as a QALICB under NRS 231A.170(3)(a) and subject any 2019 NMJA funding to recapture unless the business withdrew from the abatement program and repaid any relevant abatement proceeds. On February 11, 2022, the Department received a formal Tax Abatement Termination Notice from GOED, confirming the business had taken and completed the requested actions.

Table 1: 2019 NMJA Tax Credit Utilization for State Fiscal Year and Calendar Year

Entity	Total Nevada NMJA TC Allocation	STATE FISCAL YEAR						Total NMJA TC Taken Over Program Period
		SFY 2021	SFY 2022	SFY 2023	SFY 2024	SFY 2025	SFY 2026	
		0%	12%	12%	12%	11%	11%	58%
Each CDE	\$ 11,764,706	\$ -	\$ 1,411,765	\$ 1,411,765	\$ 1,411,765	\$ 1,294,118	\$ 1,294,118	\$ 6,823,529
Total (17 CDEs)	\$ 200,000,000	\$ -	\$ 24,000,000	\$ 24,000,000	\$ 24,000,000	\$ 22,000,000	\$ 22,000,000	\$ 116,000,000

		INSURANCE PREMIUM TAX CALENDAR YEAR						Total NMJA TC Taken Over Program Period
		CY 2021 Q3 & Q4	CY 2022	CY 2023	CY 2024	CY 2025	CY 2026	
		1/2 of 12%	12%	12%	1/2 12% & 1/2 11%	11%	1/2 of 11%	58%
Each CDE	\$ 11,764,706	\$ 705,882	\$ 1,411,765	\$ 1,411,765	\$ 1,352,941	\$ 1,294,118	\$ 647,059	\$ 6,823,529
Total (17 CDEs)	\$ 200,000,000	\$ 12,000,000	\$ 24,000,000	\$ 24,000,000	\$ 23,000,000	\$ 22,000,000	\$ 11,000,000	\$ 116,000,000

Table 2: Nevada 2019 NMJA Program - Business Details and Status

Qualified Active Low Income Community Business (QALICB)	Industry Description	Location	Date Investment Funded	Date Operations Ceased	Project Status
Access Health Dental	Dental Care/Mobile	Southern NV	12/30/2020		Operating
Algorithmic Intuition	Custom Comp. Programming	Reno	11/23/2020, 12/1/2020, 3/11/2022		Operating
Boys & Girls Club SNV	Non-Profit/Youth Services	Southern NV	12/10/2020		Operating
Cristo Rey St. Viators	Non-Profit High School	N. Las Vegas	6/17/2021		Operating
Cultiva	Support for Crop Product	Las Vegas	3/27/2020		Operating
Elko Community Health Center	Hospital/Health Care	Elko	12/30/2020		In development
Expertise Beauty School	Cosmetology & Barber Schools	N. Las Vegas	9/23/2021		Operating
Faciliteq	Furniture Wholesaler	Las Vegas	12/18/2020		Operating
G3LV / Zephyr Filtration	Fan/Air Manufacturing	Las Vegas	8/6/2020, 5/25/2021		Operating
Las Vegas Expo	Convention Services	Las Vegas	12/11/2020		Operating
LV.Net	Telecommunications	Las Vegas	10/26/2020		Operating
LV Plumbers Union (Local 525)	Apprentice Training School	Las Vegas	5/6/2020		Operating
Maverick Helicopters	Air Transport/Tours	Las Vegas	6/30/2020, 10/16/2020		Operating
Maya Cinemas	Movie Theater	N. Las Vegas	11/13/2020		Operating
Nectar USA	Hand Manufacture Bath Soaps	Las Vegas	9/17/2021		Operating
NV Nanotech Systems	Semiconductor Manufacturing	Sparks	2/6/2020, 7/28/2020		Operating
Pahrump Community Health Center	Hospital/Health Care	Pahrump	6/21/2021		In development
Polar Shades	Shade Manufacturing	Las Vegas	12/18/2020		Operating
Power Gen Components	Metals Manufacturing	Las Vegas	2/7/2020, 4/14/2020		Operating
Precision Opinion	Market Research/Polling	Las Vegas	8/31/2020		Operating
Quality Access Group	Scaffolding	Las Vegas	12/23/2020		Operating
Quick Shine Car Wash	Car Wash	Pahrump	12/10/2020		In development
SamSarge, Inc.	Aerospace Prod. & Parts Mfg.	Silver Springs	9/17/2021		In development
Sky Distributing	Wholesale Distribution	Las Vegas	12/24/2020		Operating
Sunburst Shutters	Shutter Manufacturing	Las Vegas	1/13/2021		Operating
TemperPack Nevada	Biodegradable Packaging Mfg.	Las Vegas	10/1/2020, 3/18/21		Operating
Three Square	Non-Profit/Food Bank	N. Las Vegas	7/22/2020		Operating

Table 3. 2019 NMJA Community Development Entity Investments ¹

Community Development Entity	Number	Business (QALICB)	NMJA Allocation Invested (Initial)	% of funds Currently Invested	Additional QEI Investment	Total % Over Time	Federal NMTC Funds
# 1 - Midwest (Advantage)							
	1	Algorithmic Intuition	\$2,710,000.08		\$231,175.00		\$2,951,175.00
	2	Cultiva, LLC	\$2,940,000.00				
	3	Maverick Helicopters, Inc.	\$2,500,000.00				
	4	NV Nanotech Systems, Inc.	\$1,370,000.00				\$2,722,523.00
	5	Precision Opinion	\$1,550,000.00		\$300,000.00		\$1,850,000.00
CDE Total Investment:			\$11,070,000.08	94%	\$531,175.00	99%	\$7,523,698.00
# 2 - AMCREF Community Capital LLC							
	1	Boys & Girls Club SNV	\$2,941,176.47				
	2	Cristo Rey St. Viators	\$2,941,176.47				
	3	Elko Community Health Ctr.	\$2,941,176.47				
	4	TemperPack Nevada	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$0.00
# 3 - Brownfield Revitalization, LLC							
	1	Elko Community Health Ctr.	\$2,941,176.47				
	2	Sky Distributing	\$2,941,176.47				
	3	TemperPack Nevada	\$2,941,176.47				\$5,250,000.00
	4	Three Square	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$5,250,000.00
# 4 - CDVCA 18, LLC							
	1	LV Plumbers (Local 525)	\$2,000,000.00				\$156,773.52
	2	Maverick Helicopters, Inc.	\$2,941,176.00				\$2,941,176.00
	3	Polar Shades, Inc.	\$1,458,824.00				\$1,458,824.00
	4	Power Gen Components	\$1,500,000.00		\$250,000.00		\$1,500,000.00
	5	Precision Opinion	\$1,550,000.00		\$300,000.00		\$1,850,000.00
CDE Total Investment:			\$9,450,000.00	80%	\$550,000.00	85%	\$7,906,773.52
# 5 - Central States Development Partners							
	1	Boys & Girls Club SNV	\$2,941,176.47				
	2	Elko Community Health Ctr.	\$2,941,176.47				\$6,000,000.00
	3	Nectar USA	\$2,941,176.47				\$3,000,000.00
	4	TemperPack Nevada	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$9,000,000.00
# 6 - Clearinghouse							
	1	Cristo Rey St. Viator	\$2,941,176.47				
	2	Elko Community Health Ctr.	\$2,941,176.47				\$10,000,000.00
	3	Expertise Services, LLC	\$2,941,176.47				
	4	Sunburst Shutters	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$10,000,000.00
# 7 - Consortium America							
	1	Elko Community Health Ctr.	\$2,941,176.47				
	2	Sky Distributing	\$2,941,176.47				
	3	TemperPack Nevada	\$2,941,176.47				
	4	Three Square	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$0.00
# 8 - Enhanced							
	1	Access Health Ventures LLC	\$1,500,000.00				\$950,000.00
	2	G3LV / Zephyr Filtration	\$1,500,000.00		\$750,000.00		\$2,000,000.00
	3	L.V. Net Invest, LLC	\$2,750,000.00				\$2,750,000.00
	4	Maya Cinemas	\$2,300,000.00				\$2,300,000.00
	5	Three Square	\$2,941,176.47				\$2,500,000.00
CDE Total Investment:			\$10,991,176.47	93%	\$750,000.00	100%	\$10,500,000.00
# 9 - Hampton Roads							
	1	Las Vegas Expo	\$2,608,824.00				
	2	Maverick Helicopters, Inc.	\$2,500,000.00				
	3	Polar Shades, Inc.	\$2,791,176.00				
	4	Precision Opinion	\$2,100,000.00				
CDE Total Investment:			\$10,000,000.00	85%	\$0.00	85%	\$0.00
# 10 - KHC New Markets							
	1	Algorithmic Intuition	\$1,390,000.00				
	2	Faciliteq	\$558,823.98				
	3	Maverick Helicopters, Inc.	\$2,408,824.00				
	4	NV Nanotech Systems	\$1,000,000.00		\$1,941,176.00		
	5	Power Gen Components	\$1,750,000.00				
	6	Quality Access Group	\$2,372,352.00				
CDE Total Investment:			\$9,479,999.98	81%	\$1,941,176.00	97%	\$0.00

Table 3 (continued). 2019 NMJA Community Development Entity Investments ¹

Community Development Entity	Number	Business (QALICB)	NMJA Allocation Invested (Initial)	% of funds Currently Invested	Additional QEI Investment	Total % Over Time	Federal NMTC Funds
# 11 - National Cities Funds							
	1	Algorithmic Intuition	\$1,039,999.98		\$868,825.00		
	2	Faciliteq	\$2,941,176.02				
	3	Las Vegas Expo	\$2,391,176.00				
	4	Maverick Helicopters, Inc.	\$2,500,000.00				
	5	Quality Access Group	\$1,127,648.00				
CDE Total Investment:			\$10,000,000.00	85%	\$868,825.00	92%	\$0.00
# 12 - National Community Fund							
	1	Boys & Girls Club SNV	\$2,941,176.47				
	2	Elko Community Health Ctr.	\$2,941,176.47				\$7,000,000.00
	3	TemperPack Nevada	\$2,941,176.47				
	4	Three Square	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$7,000,000.00
# 13 - Pacesetter/Petros							
	1	Cristo Rey St. Viator	\$2,941,176.47				
	2	Elko Community Health Ctr.	\$2,941,176.47				
	3	Pahrump Comm. Health Ctr.	\$2,941,176.47				
	4	Quick Shine Car Wash	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$0.00
# 14 - Prestamos							
	1	Boys & Girls Club SNV	\$2,941,176.47				
	2	Elko Community Health Ctr.	\$2,941,176.47				\$7,000,000.00
	3	SamSarge, Inc.	\$2,941,176.47				\$3,750,000.00
	4	TemperPack Nevada	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$10,750,000.00
# 15 - Stonehenge							
	1	Elko Community Health Ctr.	\$2,941,176.47				
	2	Sunburst Shutters	\$2,941,176.47				
	3	TemperPack Nevada	\$2,941,176.47				
	4	Three Square	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$0.00
# 16 - Urban Action Community Development, LLC							
	1	Boys & Girls Club SNV	\$2,941,176.47				
	2	Cristo Rey St. Viator	\$2,941,176.47				
	3	Elko Community Health Ctr.	\$2,941,176.47				
	4	TemperPack Nevada	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$0.00
# 17 - The Valued Advisor Fund, LLC							
	1	Boys & Girls Club SNV	\$2,941,176.47				\$2,725,000.00
	2	Elko Community Health Ctr.	\$2,941,176.47				
	3	Pahrump Comm. Health Ctr.	\$2,941,176.47				\$2,725,000.00
	4	TemperPack Nevada	\$2,941,176.47				
CDE Total Investment:			\$11,764,705.88	100%	\$0.00	100%	\$5,450,000.00
Total All CDE Investment:			\$190,402,941.21		\$4,641,176.00	98%	\$73,380,471.52

Total Nevada 2019 NMJA allocation invested in Nevada QALICBs	\$195,044,117.21
Total Federal NMTC allocation invested in Nevada QALICBs	\$73,380,471.52
Grand Total 2019 NMJA & Federal NMTC allocation invested in Nevada QALICBs	\$268,424,588.73

Note: Investments highlighted in blue represent multi CDE Investments

¹ Investment information reflects data from the most recent CDE and QALICB annual reports (Fall 2021); numbers for Algorithmic Intuition reflect additional data provided to the Department in March/April 2022 as the biennial report was being prepared.

Program Economic Impact

Pursuant to NRS 231A.320(2)(a), the Department is to provide information on each qualified equity investment's impact on the Nevada economy, particularly the number of jobs created. In evaluating economic impacts, B&I may also consider other factors in addition to jobs created (such as jobs saved or induced, taxes generated to offset the cost of the credits, resulting gross economic product created, etc.). The pandemic of the past biennium was one such factor. It affected individual 2019 NMJA QALICBs in different ways – in some cases, shifting the focus to business preservation and workforce reduction rather than expansion; in others, requiring delays or changes to construction, hiring, and similar timelines.⁴ The following estimated economic impacts for the period in question (2021-2026) should be viewed with this major factor in mind.

To calculate impacts for the NMJA program, B&I uses the Regional Project Assessment System (RPAS) model developed by Applied Economics for the Nevada Governor's Office of Economic Development (GOED). RPAS has been used by GOED to estimate economic impact for businesses seeking tax abatement incentives. The underlying methodology, based on the Impact Analysis for Planning (IMPLAN) input-output matrices, is the nationally accepted model for economic impact analysis.⁵ Inputs such as industry classification, county, and jobs created are examples of the data used to calculate outputs based on industry-specific multipliers to estimate direct, indirect, and induced economic results. For this biennial report, the RPAS model inputs used the actual and projected data from QLICs and/or the most recent annual reports submitted by each QALICB and CDE to generate economic impact estimates for the period 2021-2026.

Jobs. A primary goal of the Nevada NMJA is to create full time equivalent (FTE) jobs in economically distressed communities, particularly for minority populations. **Table 4** shows a breakdown of each QALICB's FTE jobs as reported in its most recent annual report (2021), along with the FTEs the business expects to create in 2022. Taking 2019 NMJA QALICBs as a whole, minorities are currently estimated to comprise 57% of the workforce. Overall, the businesses expect to create 384 new direct jobs by the end of 2022 and a total of 931 new direct jobs by the end of 2026. Although pay for these jobs will vary greatly by business - with wages ranging from \$10 per hour for lower skilled service jobs to over \$87 per hour for high-tech research and development jobs – the average pay for each FTE job created by the 2019 NMJA program is projected to be \$25-26 per hour.⁶

Based on the direct job estimates for the target period (2021-2026), the RPAS model can forecast the number of indirect jobs (business-to-business or supplier jobs) and induced jobs (consumer jobs) to be created by the QALICB investments. **Table 5** provides the results, which

⁴ In the most recent annual reports, 18 of 27 QALICBs stated their businesses had been negatively impacted by the COVID-19 pandemic. Six businesses reported having to close temporarily due to the pandemic; for these six, the number of days closed ranged from a low of 10 to a high of 426 with a median days closed of 80. Similarly, seven businesses reported having to reduce workforce; for those seven, FTE reductions ranged from 10 to 150, with a median FTE reduction of 27. Lastly, 18 of 27 QALICBs indicated they had received financial assistance from the SBA Paycheck Protection Program (PPP), SBA Economic Injury Disaster Loan (EIDL) Program, or some other state/local grant or loan program to assist them during the pandemic; seven of these 18 QALICBs reported receiving assistance from two or more of those sources.

⁵ RESI of Towson University, June 15th, 2006.

⁶ All wages in 2022 dollars.

indicate 427 indirect or induced jobs will be created due to the activity generated by the 2019 NMJA program. In total, it is projected that 1,358 jobs will be created, and 944 households and 2,594 Nevadans supported, by operations of the 2019 NMJA businesses.

Economic Impact. **Tables 6 and 7** outline the projected economic and tax revenue impacts of the 2019 NMJA program for the 2021-2026 period. The RPAS model estimates the program will generate nearly \$1.2 billion in total economic impact over that time. It projects the value of capital investment at almost \$81 million and estimates construction activity will produce \$47 million of positive economic impact. It also forecasts the 27 QALICBs will generate over \$31 million in direct and indirect tax revenue with more than \$23 million generated at the local level and more than \$8 million at the state level.

Social Benefits. As with the 2013 NMJA investments, certain impacts of the 2019 NMJA investments cannot be readily quantified. For example, the RPAS model does not capture the social benefits of a rural Nevada community having expanded access to health care services, as will be the case with the 2019 NMJA program's QALICB investments in Elko and Pahrump. As was true with the Northern Nevada HOPES project funded by the 2013 NMJA program, patients in these rural areas will have improved access to more complete health care services because of the 2019 NMJA investments. Similarly, the RPAS model does not capture the social benefits of Three Square – Southern Nevada's only food bank – providing continued and expanded hunger relief (both in general and during the pandemic) to people in Clark, Esmeralda, Lincoln, and Nye counties. This non-profit organization provides much-needed services in the areas of childhood nutrition, community meal programs for seniors, and a food rescue program that sources millions of pounds of food that would otherwise go to waste. The social and environmental benefits of such activities are not quantified in the RPAS modeling, but nonetheless can be inferred as substantial.

Return on Investment. Lastly, the 2019 NMJA program is projected to generate \$10.55 in total economic impact for each tax dollar invested (a return that rises to \$14.50 for each tax dollar invested if one discounts the General Fund cost by the local/state tax revenues estimated to be generated). This projection is based only on the 2021-26 timeframe and does not capture any additional economic benefits generated by the QALICBs in future years.

Table 4. Full Time Equivalent (FTE) Jobs by Business

Business: Qualified Active Low Income Community Business (QALICB)	Total Current ¹	Total Minority ²	Percent Minority ³	Created to Date ⁴	Created Minority ⁵	Projected Created in 2022 ⁶	Avg. Hourly Pay Per Employee ⁷
Access Health Dental	50	32	64%	4	3	4	\$26.14
Algorithmic Intuition	6	1	17%	2	1	10	\$87.50
Boys & Girls Club SNV	113	92	81%	8	6	19	\$15.37
Cristo Rey St. Viators	45	29	65%	0	0	8	\$25.90
Cultiva	9	6	67%	3	3	15	\$37.41
Elko Community Health Center	6	2	33%	6	2	12	\$42.16
Expertise Beauty School	23	23	100%	23	23	6	\$16.00
Faciliteq	14	5	36%	0	4	2	\$30.30
G3LV / Zephyr Filtration	50	40	80%	45	35	18	\$13.71
Las Vegas Expo	23	5	22%	4	4	15	\$33.50
LV.Net	80	45	56%	4	2	4	\$20.12
LV Plumbers Union (Local 525)	31	6	19%	5	0	0	\$33.50
Maverick Helicopters	134	48	36%	0	19	48	\$32.77
Maya Cinemas	12	12	100%	0	0	8	\$10.24
Nectar USA	113	56	50%	1	0	8	\$21.55
NV Nanotech Systems	26	5	20%	4	4	13	\$56.46
Pahrump Community Health Center	-	-	-	-	-	20	-
Polar Shades	72	40	56%	2	12	9	\$32.00
Power Gen Components	192	118	61%	0	37	11	\$23.57
Precision Opinion	310	180	58%	0	0	99	\$26.56
Quality Access Group	13	0	0%	13	0	0	\$33.81
Quick Shine Car Wash	-	-	-	-	-	-	-
SamSarge, Inc.	3	0	0%	0	0	7	\$14.38
Sky Distributing	23	11	48%	12	9	15	\$20.79
Sunburst Shutters	66	30	45%	5	6	4	\$22.62
TemperPack Nevada	120	82	68%	7	4	30	\$22.09
Three Square	58	37	64%	0	0	0	\$23.15
TOTAL	1,590	905	57%	148	174	384	\$25.20

Notes: Data based on information provided by QALICBs in conjunction with most recent annual reports (2021) and/or QLICIs.

¹ Actual number of QALICB full-time equivalent (FTE) jobs occupied by employees. Number is inclusive of jobs created during 2021 and/or from the initial QALICB investment date.

² Actual number of Total Current FTE jobs held by an employee classified as minority status.

³ Total Minority FTE jobs stated as a percentage of Total Current FTE jobs.

⁴ Actual number of FTE jobs created to date by the business since closing of initial QALICB investment.

⁵ Actual number of FTE jobs newly occupied by minority status employees since closing of initial QALICB investment.

⁶ Estimated number of direct FTE jobs to be created by the QALICB in 2022.

⁷ Average Hourly Pay Per Employee as reported in latest QALICB annual report (2021).

Table 5. Projected Impact by Jobs, Supported Households, and Population by 2026

Business: Qualified Active Low Income Community Business (QALICB)	Direct Jobs	Indirect Jobs (Supplier)	Induced Jobs (Consumer)	New Jobs Supported	Supported Households	Supported Population
Access Health Dental	24	2	6	32	23	64
Algorithmic Intuition	31	6	21	58	38	95
Boys & Girls Club SNV	47	5	6	58	42	117
Cristo Rey St. Viators	23	1	5	29	21	58
Cultiva	18	14	9	41	29	82
Elko Community Health Center ¹	43	6	7	56	27	80
Expertise Beauty School	29	1	4	34	24	67
Faciliteq	2	1	1	4	3	7
G3LV / Zephyr Filtration	113	15	15	143	103	287
Las Vegas Expo	19	5	6	30	21	59
LV.Net	29	11	7	47	34	95
LV Plumbers Union (Local 525)	5	0	1	6	5	13
Maverick Helicopters	48	17	13	78	56	157
Maya Cinemas	8	1	2	11	8	22
Nectar USA	49	23	13	85	61	171
NV Nanotech Systems	17	16	10	43	28	70
Pahrump Community Health Center ¹	37	2	5	44	28	66
Polar Shades	11	3	3	17	13	35
Power Gen Components	11	5	3	19	14	38
Precision Opinion	99	8	24	131	95	264
Quality Access Group	13	3	4	20	14	39
Quick Shine Car Wash ¹	10	0	1	11	7	17
SamSarge, Inc. ¹	49	2	2	53	28	73
Sky Distributing	80	23	18	121	87	242
Sunburst Shutters	29	8	6	43	31	87
TemperPack Nevada	87	35	22	144	104	289
Three Square ²	0	0	0	0	0	0
Total	931	213	214	1,358	944	2,594

Notes: Estimates derived from RPAS Economic Model; any rounding discrepancies are attributable to model.

¹ Business in development; numbers based on projected employment in original QALICB submission or most recent annual report.

² Because of the pandemic and its effects on the QALICB and the communities it serves, the impact of this investment is estimated at present to be entirely social; that is, preserving the organization's existing capacities to deliver childhood nutrition programs, perform community food bank activities, and conduct food rescue in Southern Nevada, all of which benefit more than 164,000 people each month. For this reason, no new jobs, households or populations are currently projected to be created.

Table 6. Projected Economic and Tax Revenue Impact - 2019 NMJA (2021-2026)

Business: Qualified Active Low Income Community Business (QALICB)	Total Construction Impact	Total Output (Gross Local Product)	Local Tax Revenues	State Tax Revenues	Total Tax Revenues	Total Cost of Tax Credits ¹	Net Total Economic Impact	Impact Per Tax Dollar ²
Access Health Dental	\$ -	\$ 12,650,102	\$ 331,967	\$ 126,369	\$ 458,336	\$ 870,000	\$ 12,238,438	\$ 14.54
Algorithmic Intuition	-	57,521,271	953,052	631,139	1,584,191	3,619,200	55,486,262	15.89
Boys & Girls Club SNV	-	24,182,240	708,380	224,239	932,619	10,235,294	14,879,565	2.36
Cristo Rey St. Viators	-	10,601,488	341,294	119,932	461,226	6,823,529	4,239,185	1.55
Cultiva	-	93,965,611	695,268	298,878	994,146	1,705,200	93,254,557	55.11
Elko Community Health Center ³	14,408,706	47,477,569	2,560,997	819,573	3,380,570	18,764,706	46,502,139	3.30
Expertise Beauty School	-	11,959,376	514,685	142,587	657,272	1,705,882	10,910,766	7.01
Faciliteq	-	2,728,277	43,363	72,022	115,385	2,030,000	813,662	1.34
G3LV / Zephyr Filtration	-	92,162,165	1,727,770	515,034	2,242,804	1,305,000	93,099,969	70.62
Las Vegas Expo	-	22,897,975	493,196	195,261	688,457	2,900,000	20,686,432	7.90
LV.Net	-	36,295,947	494,591	215,999	710,590	1,595,000	35,411,537	22.76
LV Plumbers Union (Local 525)	6,146,866	4,471,736	563,142	108,722	671,864	1,160,000	10,130,466	9.15
Maverick Helicopters	-	105,825,836	1,206,300	533,171	1,739,471	7,453,000	100,112,307	14.20
Maya Cinemas	-	7,358,683	136,157	26,197	162,354	1,334,000	6,187,037	5.52
Nectar USA	-	83,230,326	733,655	278,858	1,012,513	1,705,882	82,536,957	48.79
NV Nanotech Systems	-	83,858,375	700,498	405,948	1,106,446	2,500,482	82,464,339	33.54
Pahrump Community Health Center ^{3,4}	18,216,746	29,140,233	-	-	-	3,411,765	43,945,214	13.88
Polar Shades	-	19,821,781	289,482	137,916	427,398	2,465,000	17,784,179	8.04
Power Gen Components	-	31,917,029	284,395	228,160	512,555	2,030,000	30,399,584	15.72
Precision Opinion	-	76,150,833	1,977,646	832,364	2,810,010	3,364,000	75,596,843	22.64
Quality Access Group	-	23,693,286	627,034	202,768	829,802	2,030,000	22,493,088	11.67
Quick Shine Car Wash ^{3,4}	275,940	5,326,173	-	-	-	1,705,882	3,896,231	3.28
SamSarge, Inc. ³	7,749,378	9,925,575	901,854	200,189	1,102,043	1,705,882	17,071,114	10.36
Sky Distributing	-	72,548,666	1,635,805	524,139	2,159,944	3,411,765	71,296,845	21.26
Sunburst Shutters	141,144	37,682,384	871,519	227,929	1,099,448	3,411,765	35,511,211	11.09
TemperPack Nevada	-	173,712,596	4,439,755	1,255,890	5,695,645	15,352,941	164,055,300	11.31
Three Square ⁵	-	-	-	-	-	8,529,412	(8,529,412)	-
Total	\$ 46,938,780	\$ 1,177,105,533	\$ 23,231,805	\$ 8,323,284	\$ 31,555,089	\$ 116,000,000	\$ 1,142,473,814	\$ 10.55

Notes: Estimates derived from RPAS Economic Model; any rounding discrepancies are attributable to model.

¹ Equals 58% of applicable base 2019 NMJA allocation(s) invested. The aggregate Total Cost of Tax Credits shown (\$116,000,000) is \$2,874,412 more than the total individual QALICB tax credit costs listed (\$113,125,588), which reflects the additional tax credit cost of the \$4,955,883 difference between 2019 NMJA investment at the time of report preparation (\$195,044,117) and the total 2019 NMJA allocation (\$200,000,000). For the purposes of the table, the higher total cost has been used, with the underlying difference expected to resolve itself following investment of the remaining base allocation(s). Total cost of tax credit and impact per tax dollar for reinvestments, if any, are not calculated due to no additional tax cost for investments over 100%.

² Impact Per Tax Dollar Calculation: Construction Impact plus total output divided by total cost of tax credits.

³ Business in development - projections based on projected employment in QALICB submission and/or latest annual report.

⁴ Model did not yield results for projected local/state revenues.

⁵ Because of the pandemic and its effects on the QALICB and the communities it serves, the impact of this investment is estimated at present to be entirely social; that is, preserving the organization's existing capacities to deliver childhood nutrition programs, perform community food bank activities, and conduct food rescue in Southern Nevada, all of which benefit more than 164,000 people each month. For this reason, no new jobs, households or populations are currently projected to be created.

Table 7.

Nevada Regional Project Assessment System - Project Summary

For the Years: 2021-2026

Jobs and Payroll	
New direct jobs created	931
New direct payroll	\$50,430,638
Average hourly wage for project	\$26.04
Industry average wage	\$32.77
Capital Investment	
Value of new construction	\$37,071,112
Value of new equipment purchases	\$43,828,595
Economic Impact*	
Total value economic impact	\$1,177,105,534
Total new jobs supported	1,358
Total new payroll supported	\$325,314,495
Household spending supported	\$253,956,468
Construction Impact	
Total value construction impact	\$46,938,781
Total new jobs supported	293
Total new payroll supported	\$14,381,490
New Tax Revenue (direct and indirect)*	
Local Taxes	
Property	\$14,378,543
Sales	\$8,543,222
Lodging Tax	\$310,038
Total Local Taxes	\$23,231,803
State Taxes	
Property	\$830,536
Sales	\$2,972,909
Lodging Tax	\$90,296
Modified Business Tax and Commerce Tax	\$4,468,905
Total State Taxes	\$8,362,646

* Includes jobs, payroll, output and tax revenues of companies assisted by the Nevada Development Authorities as well as secondary impacts at other local businesses. Report includes only impacts created in 2021-2026. Additional impacts will be generated in future years.

08-Apr-22

1 of 1

Exhibit A

New Markets Jobs Act Allocatees Community Development Entities (CDEs)

Assembly Bill 446 of the 2019 Nevada Legislature revised the Nevada New Markets Jobs Act to direct the Nevada Department of Business and Industry to certify an additional \$200,000,000 in qualified equity investments in Nevada as eligible for insurance premium tax credits pursuant to filings under NRS 680B.030. The Department allocated this second round ("2019 NMJA") to the following seventeen (17) CDEs with each CDE receiving an equal amount of \$11,764,705.88 to make qualified equity investments in small businesses in low-income communities:

CDEs Receiving 2019 Nevada NMJA Allocation

1. Advantage Capital Community Development Fund LLC (aka Midwest), New Orleans, LA.
2. AMCREF Community Capital, New Orleans, LA.
3. Brownfield Revitalization, LLC, Raleigh, NC.
4. The Community Development Venture Capital Alliance (CDVCA), New York, NY.
5. Central States Development Partners, Inc., Rock Island, IL.
6. Clearinghouse Community Development Financial Institution, Lake Forest, CA.
7. Consortium America, LLC, Washington DC.
8. Enhanced Community Development, New Orleans, LA.
9. Hampton Road Ventures, LLC, Norfolk, VA.
10. KHC New Markets Fund CDE, LLC, Southlake, TX.
11. National Cities Fund, LLC, New Orleans, LA.
12. National Community Fund I, LLC (NCF), Portland, OR.
13. Pacesetter CDE, Inc., Andover, MA.
14. Prestamos CDFI, Phoenix, AZ.
15. Stonehenge Community Development, LLC, Baton Rouge, LA.
16. Urban Action Community Development, Baltimore, MD.
17. The Valued Advisor Fund, LLC, Austin, TX.

Exhibit B

Description of Entities Receiving 2019 NMJA Investment

1. **Access Health Dental** operates traditional dental offices and a unique mobile dental office serving the Las Vegas Valley, including economically distressed neighborhoods and low-income individuals with limited access to dental care. Having received investment from the 2013 NMJA allocation, the business was provided \$1,500,000 of 2019 NMJA funds and \$950,000 in federal stacked funds in 2020 to support its continued growth.
2. **Algorithmic Intuition**, an early-stage data company at the forefront of innovation in remote health monitoring technology, received \$6,240,000 in 2019 NMJA funds from three CDEs as well as \$2,951,175 in federal stacked funds. The investment allowed the business to move its operations from California to a highly distressed census tract in Reno. It has also provided working capital to support federal approval processes for its product and to support other activities essential to launch of the product for commercial use.
3. **Boys & Girls Club of Southern Nevada** received \$17,647,059 in 2019 NMJA funds from six CDEs to help low-income youth overcome the social impacts of the COVID pandemic, with one of the CDEs providing another \$2,725,000 in federal NMTC funds. The funds will be used to offer new and modified programming, as well as for facility improvements.
4. **Cristo Rey St. Viators (CRSV)** is a non-profit college preparatory high school located in North Las Vegas. Its unique curriculum provides rigorous academics, leadership training, professional development, and work experience in a mission-driven environment. With \$11,764,706 in 2019 NMJA funds from four CDEs, the school projects to double its student body – 90% of whom are currently minority and 80% of whom reside in local distressed zones – to 300 students.
5. **Cultiva** creates, patents, and produces an elastic biofilm which increases yield and shelf life for fruit crops worldwide. Having located its manufacturing and R&D in Las Vegas, the business received funds from the 2013 NMJA allocation. It received another \$2,940,000 in 2019 NMJA funds from one CDE to facilitate its continued expansion and hiring.
6. **Elko Community Health Center** received approval for 11 CDEs to invest a combined \$32,352,941 in 2019 NMJA funds to construct a new 30,000 sq. ft. medical facility in Elko. This attracted an additional \$30,000,000 in stacked federal NMTC investment. The project will provide critically needed health services to individuals in rural Nevada, as well

as eliminate the need for patients to travel hundreds of miles to receive necessary medical care.

7. **Expertise Beauty School**, a minority owned business in North Las Vegas, received \$2,941,176 in NMJA funds from one CDE. The school trains students in beauty skills and cosmetology, as well as in how to run a business. It provides daycare services to ensure students can complete their courses and retrains people from the surrounding severely distressed low-income community while supporting their entrepreneurial ambitions.
8. **Faciliteq** provides companies with design and installation of modular office interiors, including walls, power, raised flooring, and furniture. It received \$3,500,000 in 2019 NMJA investment from two CDEs, which will help the company overcome impacts from COVID, manage the difficult cashflow challenges posed by its public sector contracts (which represent nearly a third of its customer base), and grow into the future.
9. **G3LV (dba Zephyr Filtration)** is a start-up that manufactures high-efficiency air filters for residences. Located in a severely distressed part of Las Vegas, the company is projected to increase employment in its low-income census tract by 12 to 18 FTE jobs. It was provided \$2,250,000 in 2019 NMJA funds and \$2 million in federal NMTC funds by one CDE, which will be used to expand both its Las Vegas and national operations.
10. **Las Vegas Expo**, a full-service event company specializing in conventions and trade shows, was hit hard by the closure of all such activities due to the COVID pandemic. The business received \$5,000,000 in 2019 NMJA funds from two CDEs to refinance high-cost debt and for working capital. The investments are helping the company retain existing employees, add new employees as business returns to normal, and position itself for future growth.
11. **LV.Net**, a locally owned high-speed internet provider based in Las Vegas, has serviced low-income communities statewide since 1987. The business received \$8,000,000 in 2013 NMJA funds, which helped to triple its workforce and expand services. To further this growth, the business was provided \$2,750,000 in follow-on 2019 NMJA investment and \$2,750,000 in federal NMTC funds by one CDE.
12. **Las Vegas Plumbers and Pipefitters Local Union 525 Apprentice and Journeyman Training Trust (PPJATC)** runs a training center for plumbers, pipefitters, and HVAC workers in a highly distressed part of Las Vegas. The investment of \$2,000,000 in 2019 NMJA and \$156,774 in federal NMTC from one CDE will enable the trust to expand this facility and provide more hands-on training room for HVAC equipment. This will allow the union to offer very low-cost training to 60 additional apprentices.

13. **Maverick Helicopters** offers sightseeing tours around Las Vegas, to the Grand Canyon, and to other tourist locations. The Nevada-based, family-owned company was severely impacted by the COVID pandemic and its adverse effects on tourism in Southern Nevada. The investment of \$12,850,000 in 2019 NMJA from five CDEs and \$2,941,176 in federal NMTC will allow the company to refinance high-cost debt, recover operations and staff, and resume future growth.
14. **Maya Cinemas** is a large, luxury movie theater complex located in downtown North Las Vegas. Having opened in 2017, the company's goal is to offer residents of the surrounding low-income community, which is primarily minority, access to family entertainment. The theater also offers employment and support programs for low-income youth in the area. The business was provided \$2,300,000 in 2019 NMJA funds with a matching federal NMTC investment, which are helping it to refinance debt, weather impacts and recovery requirements of the pandemic, and return to normal operations.
15. **Nectar USA** manufactures made-by-hand luxury bath and body products that look like cupcakes, milkshakes, and other objects. This unique company launched online sales during the pandemic and significantly developed its international market. The increased demand is projected to drive its employment up over the next several years. Investment of \$2,941,176 in 2019 NMJA funding stacked with \$3,000,000 in federal NMTC funds will help the business achieve and cash-flow this growth.
16. **Nevada Nanotech Systems**, founded in Sparks in 2004, received an initial investment of \$2,350,000 in 2013 NMJA funds for further development of microchip sensors for monitoring airborne chemicals. The business was provided follow-on 2019 NMJA investments of \$4,311,176 from two CDEs, along with \$2,722,523 in federal NMTC, to continue development of its technology for commercial markets and support production.
17. **Pahrump Community Health Center** received \$5,882,353 in 2019 NMJA funds and \$2,725,000 in stacked federal funds to build a health center in this distressed rural area. The facility will meet critical local healthcare needs and decrease the necessity to travel 60-90 miles to receive necessary services.
18. **Polar Shades** is a locally owned manufacturer of indoor and outdoor screens, awnings, drapes, and blinds. The company was recognized by the City of Henderson and the *Las Vegas Sun* for its philanthropic efforts, including its switch to production of personal protective equipment (PPE) during the pandemic to serve the Las Vegas metro area and employ additional people. It received \$4,250,000 in 2019 NMJA funds from two CDEs, as well as \$1,458,824 in federal stacked NMTC, to grow employment and expand operations.

19. **Power Gen** manufactures precision-machined fasteners for power generation, oil and gas applications, and military submarine suppliers. The company received \$7,000,000 in 2013 NMJA funding but given significant growth and the need for cashflow to keep up with increasing orders, it was also provided \$3,500,000 in 2019 NMJA funds by two CDEs, along with \$1,500,000 in federal stacked NMTC. The company remains focused on continued growth, including adding new, high quality manufacturing jobs filled by the area's low-income and minority employment base.
20. **Precision Opinion** is a national polling and market research firm headquartered in Las Vegas. It offers data collection, virtual call center, and data and analytics solutions to government organizations, research centers, political consultants, and large corporate clients. The business received \$5,800,000 of 2019 NMJA funding from three CDEs, along with \$3,700,000 in federal stacked NMTC, to refinance debt and as working capital to hire additional employees and facilitate growth. The company currently employs over 300 FTEs in Nevada.
21. **Quality Access Group**, the management and operations affiliate of Leading-Edge Scaffold, offers scaffolding products throughout Nevada. Two CDEs provided the company with \$3,500,000 of 2019 NMJA investment to allow the business to refinance debt, expand its equipment to serve larger contracts, and hire additional employees.
22. **Quick Shine Car Wash** is developing a full-service car wash facility in rural Pahrump. The \$2,941,176 in 2019 NMJA investment from one CDE is expected to result in 30 temporary construction jobs and 10 permanent FTE jobs, which will be filled from the surrounding low-income community.
23. **SamSarge, Inc.** in Silver Springs, Nevada, manufactures aerospace parts. The \$2,941,176 in 2019 NMJA funds and \$3,750,000 in federal stacked NMTC funds will help this new company build its facility (primarily a hanger). The facility, currently under construction, will house 27 full-time employees.
24. **Sky Distributing**, a woman-owned wholesale distributor, was provided \$5,882,353 of 2019 NMJA investment by two CDEs to locate its warehouse in a distressed community closer to its employee and client base. The company has expanded its services into supplying personal protective equipment for COVID and expects to increase its workforce by 30 employees over the next year. It is also committed to offering jobs to those with a challenging history of finding quality full-time employment.

25. **Sunburst Shutters** received \$5,882,353 in 2019 NMJA funds to expand its existing facility in Las Vegas and add new manufacturing capacity for window treatments. The company projects to add 20 FTE jobs to the surrounding low-income area over the next three years.
26. **TemperPack** manufactures patent-pending sustainable packaging which replaces Styrofoam packaging with far more environmentally friendly technology. The total 2019 NMJA investment of \$26,470,588 from nine CDES, combined with \$5,250,000 of federally stacked funds, will enable the company to build two lines of manufacturing at its new Las Vegas location. The business projects adding more than 90 FTE jobs in the next three years.
27. **Three Square** is Southern Nevada's only food bank and assists approximately 164,000 individuals struggling with food insecurity and hunger each month. The 2019 NMJA investment of \$14,705,882 by five CDEs supplemented with \$2,500,000 in federal NMTC funding will enable the non-profit organization to continue its Childhood Nutrition, Food Rescue, and Agency Partnership programs.